

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #:** 695-13-4-266-0022

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: PICIS, INC

Manufacturer/Contractor POC & phone number: Patrick Gerding 602-206-5007

Mfgr/Contractor Address: 100 Quannapowitt PKWY Wakefield, MA 01880-1315

Dealer/Rep address/phone number: Same

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs

Great Lakes Acquisition Center

115 South 84<sup>th</sup> Street, Milwaukee, WI 53214

**NCO: 12**

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

The purpose of this procurement is to improve the VISN 12 Clinical Information System for optimal and efficient utilization and management. Presently six sites are dependent upon a single database. Utilization of the clinical information system is expected to increase exponentially over the next twelve months and the database will grow accordingly. Institution of separate, site specific databases will enable optimal operation and management of the clinical information system.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

Separate site specific databases will be markedly reduced in size (respectively) which will subsequently provide better application response times also known as a better environment for the end users of the system. Additionally, the reduced databases will improve the ability to administer Disaster Recovery, system Co-Operability, and long-term sustainment. Site specific databases will eliminate current system performance issues related to the Wide Area Network (WAN) and will support the greatest amount of "uptime" possible. For example, if a computer

room or datacenter fails, only one site will need attention while the other 5 sites will remain operational and unaffected. Change Management and System Configuration abilities will further be improved with site specific databases; upgrades will be conducted one site at a time and minor site specific modifications can be accomplished on the application side. Site specific databases will eliminate errors currently incurred when a patient is transferred from one site to another.

**(b) ESTIMATED DOLLAR VALUE:** \$442,066.00

**(c) REQUIRED DELIVERY DATE:** 10/31/2013

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

VISN 12 currently has PICIS Critical Care Manager deployed as our ICU Clinical Information System at 6 of our facilities. We are in option year one of that contract VA69D-P-0938. This system currently has one database to support all six facilities. This technical architecture has proven to be less than ideal as our Wide Area Network (WAN) between facilities is not performing as anticipated. This is causing system performance issues. VA would like to decentralize these databases at each of the six Medical Centers to improve performance and enhance change control activities for the software. Concurrently VISN 12 has recently awarded a contract to install PICIS Anesthesia Record Keeping systems throughout VISN 12. This contract is in the base year (GS-35X-0589X). These same decentralized databases would be used for support of ARK (anesthesia record keeper). For VISN 12 to accomplish these activities we required 5 additional databases to VisTA interface licenses. PICIS is the only contractor that can offer these software licenses for their database. Other contractors offer CIS and ARK systems with decentralized database options; however, V12 already owns the PICIS components for CIS and ARK and soliciting other vendors would require significant replacement cost of these systems and ancillary components.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

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☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

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☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

I certify that the pricing is fair and reasonable based on GSA Contract GS-35F-0589X and GSA has determined that products under a GSA/FSS Contract are fair and reasonable per IAW FAR 8.404(d).k. Therefore, contracting officer has determined price as fair and reasonable.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

A Market Research on FBO.gov and GSA Advantage was done, but none of the other contractors will be cost efficient because of the two current contracts we have with PICIS, INC.

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**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

None

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**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

None

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**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required

by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

SIGNATURE	DATE	
<u>Robert Steldt</u>	<u>Biomedical Engineer</u>	<u>Biomedical Engineering</u>
NAME	TITLE	SERVICE LINE/SECTION
<u>Milwaukee</u>		
FACILITY		

**(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

CONTRACTING OFFICER'S SIGNATURE	DATE
<u>Trong Nguyen, Contracting Officer</u>	<u>NCO 12</u>
NAME AND TITLE	

**c. NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

CHRISTINE HANSEN  
NETWORK CONTRACT MANAGER  
NETWORK CONTRACTING OFFICE 12, GREAT LAKES ACQUISITION